

BEFORE THE  
ILLINOIS COMMERCE COMMISSION

IN THE MATTER OF: )  
 )  
SUPERIOR TECHNOLOGIES, INC., )  
d/b/a SUPERIOR SPECTRUM )  
d/b/a SPECTRUM LD )  
 ) No. 02-0669  
Application for a certificate of )  
service authority to operate as )  
non-facilities-based reseller of )  
interexchange telecommunications )  
services within the State of Illinois.)  
 )

Chicago, Illinois  
October 31, 2002

Met, pursuant to notice.

BEFORE:

Mr. John Riley, Administrative Law Judge.

APPEARANCES:

MS. STACEY KLINZMAN  
for the applicant.  
(telephonically)

SULLIVAN REPORTING COMPANY, by  
FRANCISCO E. CASTANEDA, CSR,  
License No. 084-004235

I N D E X

		Re-	Re-	By
<u>Witnesses:</u>	<u>Direct</u>	<u>Cross</u>	<u>direct</u>	<u>cross</u>
MR. DAVID				<u>Examiner</u>
PUSKALA				8

	<u>E</u>	<u>X</u>	<u>H</u>	<u>I</u>	<u>B</u>	<u>I</u>	<u>T</u>	<u>S</u>	
<u>APPLICANT'S</u>	<u>For</u>	<u>Identification</u>							<u>In Evidence</u>
No. 1		16							17
No. 2		17							17
No. 3		17							17
No. 4		17							17

1 JUDGE RILEY: Pursuant to the direction of  
2 Illinois Commerce Commission, I now call Docket  
3 02-0669, this is an application by Superior  
4 Technologies, Inc., doing business as Superior  
5 Spectrum doing business as Spectrum LD, for a  
6 certificate of service authority to operate as  
7 non-facilities-based reseller of interexchange  
8 telecommunications services within the State of  
9 Illinois.

10 Ms. Klinzman, would you state your name and  
11 spell your last name for the record.

12 MS. STACEY KLINZMAN: Certainly. My name is  
13 Stacey, S-t-a-c-e-y, Klinzman, K-l-i-z-m-a-n. I am  
14 associated with Miller, Isar, Inc., and we are  
15 regulatory consultants for Superior Technologies.

16 JUDGE RILEY: And at this time the witness is  
17 Mr. David -- I'm sorry, please say again.

18 MR. DAVID PUSKALA: Yeah. It's Puskala, David  
19 Puskala.

20 JUDGE RILEY: And you are going to be  
21 testifying for the applicant in this matter?

22 MR. DAVID PUSKALA: Correct.

1 JUDGE RILEY: Let me administer the oath.

2 (Witness sworn.)

3 JUDGE RILEY: And, Ms. Klinzman, did you want  
4 to call the witness first?

5 MS. STACEY KLINZMAN: Certainly. I'm not an --  
6 I have a law degree. I'm not actually an attorney  
7 practicing law, so I don't know if that's  
8 appropriate.

9 JUDGE RILEY: Why don't I run with it.

10 MS. STACEY KLINZMAN: Okay. Would you like to  
11 take care a preliminary matter or two?

12 JUDGE RILEY: Certainly. Go ahead.

13 MS. STACEY KLINZMAN: Okay. Your Honor, this  
14 morning when we were going over the documentation  
15 filed, we noticed a discrepancy in the application  
16 and it appears at Paragraph No. 10 on Page 4 of the  
17 application under certificate suspensions or  
18 revocations. And please be advised that this was an  
19 administrative oversight by the company.

20 JUDGE RILEY: All right.

21 MS. STACEY KLINZMAN: And that needs to be  
22 corrected, and I would like to ask that a motion to

1       amend be made.

2               The company had it's certificate  
3       administratively revoked in the state of Wisconsin.  
4       I don't know if you're aware or not but Wisconsin  
5       has a special rule that you're revoked without  
6       notice if you fail to file you're annual report on  
7       time.

8               That occurred, and the company has since been  
9       reinstated. As I stated, it was an administrative  
10      revocation only.

11              JUDGE RILEY: And it was for failure to --

12              MS. STACEY KLINZMAN: File an annual report.  
13      They just do it without notice automatically.

14              JUDGE RILEY: Right. And most states do.

15              MS. STACEY KLINZMAN: And I can't tell you how  
16      many clients we've had that have had to play with  
17      that one.

18              JUDGE RILEY: Well, it's been reinstated  
19      though.

20              MS. STACEY KLINZMAN: Absolutely.

21              JUDGE RILEY: Sure. All you do is pay the late  
22      fee.

1 MS. STACEY KLINZMAN: Yeah. And do all that  
2 good stuff.

3 JUDGE RILEY: The application is amended to  
4 reflect that the applicant certificate was revoked  
5 administratively in Wisconsin for failure to file an  
6 annual report but was reinstated.

7 You don't know what the date of the  
8 reinstatement was; do you?

9 MS. STACEY KLINZMAN: It was this month, sir.

10 JUDGE RILEY: In October of '02.

11 MR. DAVID PUSKALA: October 3.

12 MS. STACEY KLINZMAN: And I have one more minor  
13 matter if I may continued to be heard, sir.

14 JUDGE RILEY: All right.

15 MS. STACEY KLINZMAN: Since the filings of this  
16 application, the company has received its  
17 interexchange authority in Ohio.

18 So it is now authorized in the states of  
19 Michigan, Wisconsin, Florida, Minnesota and Ohio.

20 JUDGE RILEY: And is that under --

21 MS. STACEY KLINZMAN: Paragraph No. 9, sir.

22 JUDGE RILEY: That's what I was looking for.

1           So we're just adding the state of Ohio?

2           MS. STACEY KLINZMAN: Yes, sir. And now we're  
3 only pending in Illinois.

4           JUDGE RILEY: Right. So let the record reflect  
5 that the application is also amended to reflect  
6 that, under question No. 9, the applicant has  
7 received its certification to be -- to provide  
8 telecommunications services in Ohio.

9           Was that everything?

10          MS. STACEY KLINZMAN: Thank you, sir.

11          Dave, was there anything else we needed to  
12 mention at this point?

13          MR. DAVID PUSKALA: No, I don't think so.

14          JUDGE RILEY: All right. Then application is  
15 amended with regard to Questions 9 and 10.

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1 (Witness previously sworn.)

2 DAVID PUSKALA,

3 having been called as a witness herein, after having  
4 been first duly sworn, was examined and testified as  
5 follows:

6 EXAMINATION

7 BY

8 JUDGE RILEY:

9 Q. And now having sworn the witness, Mr. Puskala,  
10 would you state your name and spell it for the  
11 record.

12 A. Sure. My name David Puskala. David,  
13 D-a-v-i-d; Puskala, P-u-s-k-a-l-a.

14 Q. And what is your title with the company?

15 A. I'm the vice president and chief operating  
16 officer of Superior Technologies.

17 Q. And Superior Technologies, Inc., is the  
18 applicant; is that correct?

19 A. Correct.

20 Q. All right. And where is your office located?

21 A. In Marquette, Michigan.

22 MS. STACEY KLINZMAN: Your Honor, would like



1 the entire address?

2 JUDGE RILEY: I'll get the information as I  
3 need it. That's okay.

4 BY JUDGE RILEY:

5 Q. And is that where, principally, the books and  
6 records and kept?

7 A. Yes.

8 Q. And this a Michigan corporation?

9 A. Yes.

10 Q. And it's my understanding that the applicant is  
11 applying for a certificate to provide just resold  
12 interexchange services only?

13 A. That's correct.

14 Q. Does the company contemplate building or  
15 obtaining facilities in Illinois?

16 A. No, not at this time and really not in the  
17 foreseeable future.

18 Q. And it doesn't plan on providing local service  
19 either; is that correct?

20 A. At this time, no, but that is something that is  
21 more on a resold basis on our radar screen.

22 Q. All right.

1       A.     But not within the next 12 months I don't  
2       think.

3       Q.     So that's barely on the horizon, if at all.

4       A.     Right.

5       Q.     Now, the name that is to appear on the  
6       certificates, it's my understanding would be  
7       Superior Technologies, Inc., doing business as  
8       Superior Spectrum doing business as Spectrum LD; is  
9       that correct?

10      A.     That's correct, yeah.

11             JUDGE RILEY:  Now, with regard to the financial  
12      data that was submitted, and I will also,  
13      Ms. Klinzman, take your motion to keep this  
14      information confidential and proprietary at all  
15      times.

16             MS. STACEY KLINZMAN:  Thank you, your Honor.

17      BY JUDGE RILEY:

18      Q.     I note that it is dated as of December 31,  
19      2001.  Is this all for Superior Technologies,  
20      Incorporated, or is there a. . .

21      A.     The financials are combined financials for  
22      Superior Technologies, Incorporated, and SuperCom

1 Limited Partnership.

2 Q. What is SuperCom Limited Partnership?

3 A. It totally is a paging company that operates  
4 just in the upper peninsula of Michigan.

5 Q. And what is its relationship to Superior? Is  
6 it subsidiary or just a partner?

7 A. Superior Technologies is the general partner in  
8 the SuperCom Limited Partnership, and the ownership  
9 of the two organizations is the same.

10 Q. Okay.

11 A. It's owned by the same owners.

12 Q. And who are the owners?

13 A. The owners are Very Good Telephone Company,  
14 Hiawatha Communications, Incorporated, and Penvest,  
15 Incorporated, which is a subsidiary of WPS  
16 Resources.

17 (Whereupon, further proceedings  
18 were had in camera.)

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